

Talent Bandit hopes to 'steal' its share of the staffing market

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Inefficient. clunky. extra work.

These are words that come to the mind of Bill Neill, co-founder of Talent Bandit, when he talks about the general state of the staffing industry.

Staffing is an old industry, and it has operated the same way for decades, according to Neill. A client receives a resume attached to an email and that's about it — not always enough to tell if a candidate is the right fit.

Not only that, Neill said, but the outdated technology creates extra work for staffing agencies and hiring managers alike. The email workflow alone makes it easy to slow down progress. A waste of not only time, but money. Something nobody would want.

What is Neill's solution?

Make it easier. Make it faster. Make a candidate more accessible.

Mount Horeb-based Talent Bandit strives to do all these things. Talent Bandit is an innovative hub that centralizes the workflow for all parties by putting all the relevant information in one place. It provides access to resumes, video interviews,

assessments and even work samples. This allows good job candidates to soar over others and helps clients make faster hires.

Talent Bandit untangles the disorderly process of staffing and helps generate more gross profit for staffing agencies by shortening the task at hand, Neill said. He describes the process that Talent Bandit provides as an “Amazon shopping cart” for resumes. This new technology allows for an instant way to look at a candidate’s information and hire, interview or decline on the spot.

Neill believes Talent Bandit can bring some much-needed attention to a staffing company, especially during a time when more temporary workers may be needed.

He added the status quo systems don’t really allow staffing companies to stand out from their competitors, but Talent Bandit can help change that. The ease of access for job applicants and reviewers alike is one such way, he said.

Helping a staffing company provide access to more materials than its competitors will help secure jobs and save money for both parties, he said.

-By Alexander Wick

Wick is a student in the UW-Madison Department of Life Sciences Communication.