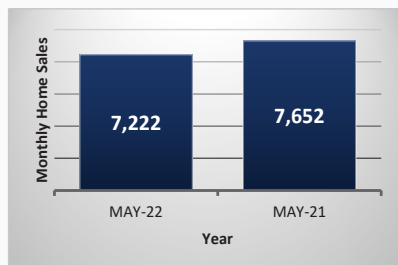


May 2022 WI Real Estate Report

Report Criteria: Reflecting data for: May 2022 | State: WI | Type: Residential



MONTHLY HOME SALES



May 2022
7,222
HOMES SOLD

May 2021
7,652
HOMES SOLD

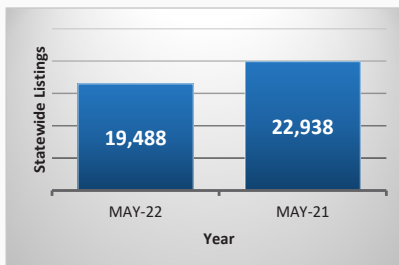
from last year



-5.6%



TOTAL STATEWIDE LISTINGS



May 2022
19,488
ACTIVE LISTINGS

May 2021
22,938
ACTIVE LISTINGS

from last year



-15.0%



MEDIAN HOME PRICE



May 2022
275,000
AVG HOME PRICE IN WI

May 2021
246,000
AVG HOME PRICE IN WI

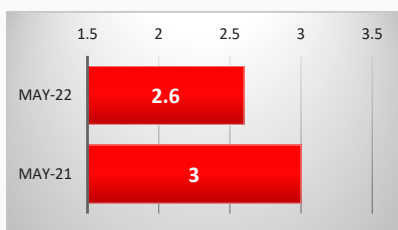
from last year



11.8%



MONTHS OF INVENTORY



May 2022
2.60
MONTHS

May 2021
3.00
MONTHS

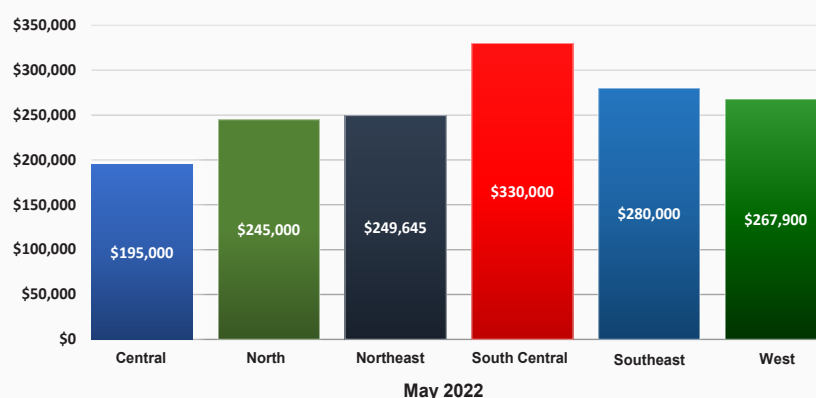
from last year



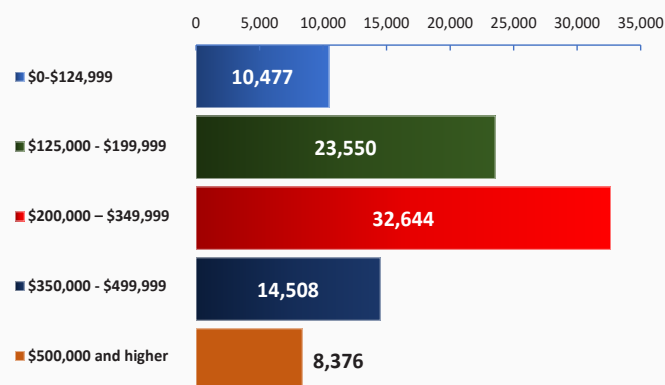
-13.3%



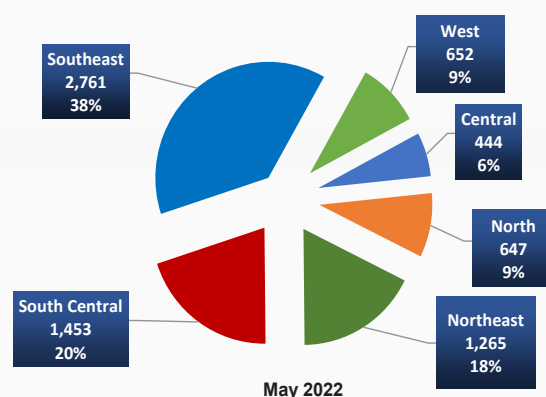
MEDIAN PRICES BY REGION



HOMES SOLD BY PRICE RANGE PREVIOUS 12 MONTHS



HOME SALES BY REGION



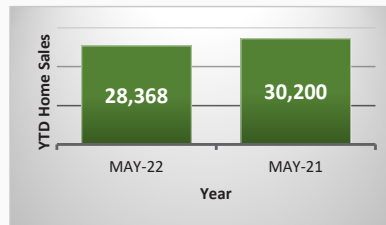
MORTGAGE INTEREST RATES



May 2022	May 2021
5.23%	2.96%
AVG 30 YR. FIXED	AVG 30 YR. FIXED

from last year **↑ 76.7%**

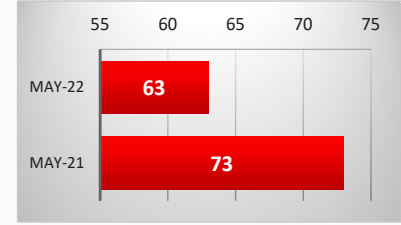
YEAR-TO-DATE HOME SALES



Year-to-Date 2022	Year-to-Date 2021
28,368	30,200
HOMES SOLD THRU 5/22	HOMES SOLD THRU 5/21

from last year **↓ -6.1%**

AVG DAYS ON MARKET

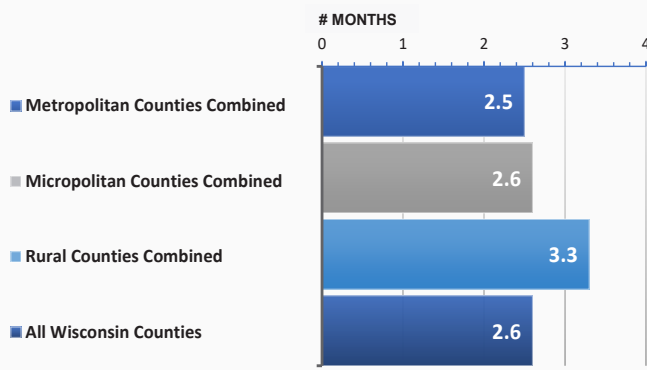


May 2022	May 2021
63	73
ACTIVE LISTINGS	ACTIVE LISTINGS

from last year **↓ -13.7%**

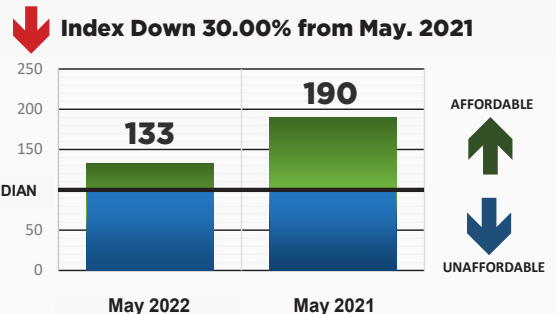
* Data based on Freddie Mac, 30 year fixed-rate mortgage rates

MONTHS OF INVENTORY BY URBAN CLASSIFICATION



HOUSING AFFORDABILITY INDEX

A value of 100 means a family with the median income has exactly enough income to qualify for a mortgage on a median-priced home.



Metropolitan counties include: Brown, Calumet, Chippewa, Columbia, Dane, Douglas, Eau Claire, Fond du Lac, Green, Iowa, Kenosha, Kewaunee, La Crosse, Marathon, Milwaukee, Oconto, Ozaukee, Outagamie, Pierce, Racine, Rock, Sheboygan, St. Croix, Washington, Waukesha and Winnebago.

Micropolitan counties include: Dodge, Dunn, Florence, Grant, Jefferson, Lincoln, Manitowoc, Marinette, Menominee, Portage, Sauk, Shawano, Walworth and Wood.

Rural counties include: Adams, Ashland, Barron, Bayfield, Buffalo, Burnett, Clark, Crawford, Door, Forest, Green Lake, Iron, Jackson, Juneau, Lafayette, Langlade, Marquette, Monroe, Oneida, Pepin, Polk, Price, Rusk, Richland, Sawyer, Taylor, Trempealeau, Vernon, Vilas, Washburn, Waupaca and Waushara.

The Wisconsin Housing Affordability Index shows the portion of the median-priced home that a qualified buyer with median family income can afford to buy, assuming 20% down and the remaining balance financed with a 30-year fixed mortgage at current rates.



TALKING POINTS

- Very tight inventories kept sales down and put strong upward pressure on home sales. Wisconsin's existing home sales fell 5.6% in May compared to sales 12 months earlier. The median home price rose 11.8% to \$275,000 over that same period.
- A similar picture emerged on a year-to-date basis, with existing home sales down 6.1% in the first five months of the year compared to that same period in 2021. The year-to-date median home price increased 10.8% to \$254,900 compared to that same five-month period last year.
- Home sales were down between May 2021 and May 2022 in five of the six regions of the state. The most pronounced reduction in sales was seen in the South Central, North and Central regions, down 10.1%, 9.9% and 7.9%, respectively. The sales reductions were more moderate in the Southeast region, which was down 4.3%, as well as the Northeast region, which was down 2.7%. Home sales were unchanged in the West region.
- The inventory situation did not improve in May. Over the past 12 months, new listings dropped 6.5%, and total listings were down 15%.
- Given the tight supply and continued strong demand for housing, there were just 2.6 months of inventory in May, which is a 13.3% decline from a year earlier. This remains a very strong seller's market, and homes are moving quickly. Average days on the market fell 13.7% in the last 12 months to just 63 days.
- The annual inflation rate as measured by the percentage increase in the Consumer Price Index spiked to 8.6% in May, which is the largest annual increase since December 1981. The Federal Reserve has accelerated the pace at which it is increasing short-term interest rates in an attempt to mitigate these inflationary pressures.
- Strong home price pressure and rising mortgage rates have taken a toll on affordability in the state. The 30-year fixed-rate mortgage rate rose from 2.96% in May 2021 to 5.23% in May 2022, an increase of 227 basis points. The Wisconsin Housing Affordability Index measures the percent of the median-priced home that a buyer with median family income qualifies to purchase. This assumes a 20% down payment and a 30-year fixed-rate mortgage financing the remaining balance. In May 2022, that buyer could purchase just 133% of the median-priced home, which is down from 190% a year earlier.

SELLERS REMAIN IN CONTROL FOR NOW



"This continues to be a very strong seller's market, even with home prices and mortgage rates rising rapidly. There remains significant unmet housing demand from millennial buyers, which should fuel the state housing market through the prime summer sales market."

Brad Lois

2022 Chairman of the Board of Directors, Wisconsin REALTORS® Association

RISK OF RECESSION INCREASING



"The Fed just stepped up the pace at which it is increasing short-term interest rates by raising the federal funds rate three quarters of a percent in June. The cumulative effect of increasing short-term interest rates is to slow the economy. Given that real GDP growth was already negative in the first quarter of this year, these Fed actions, which are necessary to control inflation, may push us into a recession if the economy slows too much."

Dave Clark

Marquette University Economist and WRA Consultant

AFFORDABILITY WILL CONTINUE TO FALL



"We're seeing significant annual increases in both home prices and mortgage rates, which is why affordability is falling so quickly. We expect these trends to continue throughout 2022. However, eventually demand pressure will moderate, and this will reduce the seller's advantage in the market."

Michael Theo

President & CEO, Wisconsin REALTORS® Association

Summary of Wisconsin Housing Statistics

	Monthly			Year-to-Date		
	May 2022	May 2021	% Change	May 2022	May 2021	% Change
Unit Sales	7,222	7,652	-5.6%	28,368	30,200	-6.1%
Median Price	\$275,000	\$246,000	+11.8%	\$254,900	\$230,000	+10.8%
New Listings	9,795	10,471	-6.5%	x	x	x
Total Listings	19,488	22,938	-15.0%	x	x	x
Months of Inventory	2.6	3.0	-13.3%	x	x	x
Average Days on Market	63	73	-13.7%	x	x	x
WI Housing Affordability Index	133	190	-30.0%	x	x	x

Housing Price Range Statistics

Price Range	Total May 2022 Listings	Average Days on Market (Jun 2021 - May 2022)	Total Sold (Jun 2021 - May 2022)	Total Volume Sold (Jun 2021 - May 2022)	Months of Inventory (Jun 2021 - May 2022)
\$0-\$124,999	1,667	137	10,477	\$935,749,733	1.9
\$125,000 - \$199,999	3,589	72	23,550	\$3,974,263,786	1.8
\$200,000 - \$349,999	6,280	68	32,644	\$9,027,638,921	2.3
\$350,000 - \$499,999	4,282	79	14,508	\$6,084,237,823	3.5
\$500,000 and higher	3,670	100	8,376	\$6,495,945,414	5.3

Inventory by Urban Classification

County type	May 2022	May 2021
Metropolitan Counties Combined	2.5	2.9
Micropolitan Counties Combined	2.6	3.1
Rural Counties Combined	3.3	3.4
All Wisconsin Counties	2.6	3.0

Metropolitan counties include: Brown, Calumet, Chippewa, Columbia, Dane, Douglas, Eau Claire, Fond du Lac, Green, Iowa, Kenosha, Kewaunee, La Crosse, Marathon, Milwaukee, Oconto, Ozaukee, Outagamie, Pierce, Racine, Rock, Sheboygan, St. Croix, Washington, Waukesha, and Winnebago.

Micropolitan counties include: Dodge, Dunn, Florence, Grant, Jefferson, Lincoln, Manitowoc, Marinette, Menominee, Portage, Sauk, Shawano, Walworth and Wood.

Rural counties include: Adams, Ashland, Barron, Bayfield, Buffalo, Burnett, Clark, Crawford, Door, Forest, Green Lake, Iron, Jackson, Juneau, Lafayette, Langlade, Marquette, Monroe, Oneida, Pepin, Polk, Price, Rusk, Richland, Sawyer, Taylor, Trempealeau, Vernon, Vilas, Washburn, Waupaca and Waushara.



Wisconsin
REALTORS®
Association

Wisconsin Regional Report

Provided by the Wisconsin REALTORS® Association

Report Criteria: Reflecting data for: May 2022 | State: WI | Type: Residential

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change
Central	Adams	235,001	165,700	+41.8%	47	59	-20.3%	3.5	3.2	+9.4%	77	77	0.0%
	Clark	167,000	145,000	+15.2%	32	34	-5.9%	3.0	3.5	-14.3%	82	100	-18.0%
	Juneau	166,000	159,000	+4.4%	32	43	-25.6%	3.2	3.4	-5.9%	83	68	+22.1%
	Marathon	215,000	200,000	+7.5%	128	151	-15.2%	2.4	2.8	-14.3%	65	81	-19.8%
	Marquette	188,750	222,000	-15.0%	18	24	-25.0%	3.5	3.7	-5.4%	77	83	-7.2%
	Portage	212,500	240,000	-11.5%	78	57	+36.8%	2.2	3.2	-31.3%	65	79	-17.7%
	Waushara	180,000	163,000	+10.4%	28	32	-12.5%	3.1	2.2	+40.9%	58	85	-31.8%
	Wood	160,000	154,200	+3.8%	81	82	-1.2%	2.2	3.0	-26.7%	64	81	-21.0%
Central Regional Total		195,000	180,000	+8.3%	444	482	-7.9%	2.7	3.0	-10.0%	69	81	-14.8%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change
North	Ashland	125,000	81,000	+54.3%	17	31	-45.2%	3.6	4.8	-25.0%	136	199	-31.7%
	Barron	214,100	177,500	+20.6%	62	96	-35.4%	2.9	3.3	-12.1%	72	70	+2.9%
	Bayfield	200,000	239,950	-16.6%	23	42	-45.2%	3.8	3.5	+8.6%	98	276	-64.5%
	Burnett	330,000	200,100	+64.9%	62	38	+63.2%	2.9	2.4	+20.8%	52	51	+2.0%
	Douglas	230,000	197,500	+16.5%	55	48	+14.6%	2.8	3.1	-9.7%	86	59	+45.8%
	Florence	NA	NA	NA	NA	1	-100.0%	6.2	4.8	+29.2%	NA	149	-100.0%
	Forest	NA	140,000	NA	7	11	-36.4%	4.6	3.4	+35.3%	106	178	-40.4%
	Iron	NA	176,000	NA	6	10	-40.0%	3.4	3.5	-2.9%	101	179	-43.6%
	Langlade	124,000	125,000	-0.8%	28	40	-30.0%	3.2	3.8	-15.8%	86	106	-18.9%
	Lincoln	155,000	165,000	-6.1%	51	43	+18.6%	3.2	2.8	+14.3%	77	86	-10.5%
	Oneida	300,000	214,000	+40.2%	53	82	-35.4%	3.1	2.6	+19.2%	64	120	-46.7%
	Polk	277,500	200,000	+38.8%	76	62	+22.6%	2.9	3.2	-9.4%	103	65	+58.5%
	Price	152,500	110,500	+38.0%	39	48	-18.8%	3.5	4.4	-20.5%	71	397	-82.1%
	Rusk	144,000	319,350	-54.9%	14	14	0.0%	4.1	3.6	+13.9%	101	58	+74.1%
	Sawyer	312,500	225,000	+38.9%	33	39	-15.4%	3.1	3.6	-13.9%	77	126	-38.9%
	Taylor	211,500	157,500	+34.3%	18	18	0.0%	4.2	3.1	+35.5%	108	95	+13.7%
	Vilas	404,500	299,900	+34.9%	64	53	+20.8%	3.4	3.4	0.0%	86	159	-45.9%
	Washburn	250,000	326,000	-23.3%	39	42	-7.1%	2.8	2.9	-3.4%	76	104	-26.9%
North Regional Total		245,000	187,000	+31.0%	647	718	-9.9%	3.2	3.3	-3.0%	82	131	-37.4%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change
Northeast	Brown	275,000	239,200	+15.0%	314	300	+4.7%	2.8	2.3	+21.7%	59	68	-13.2%
	Calumet	307,500	245,000	+25.5%	62	57	+8.8%	3.2	3.1	+3.2%	68	68	0.0%
	Door	345,100	301,000	+14.7%	69	83	-16.9%	4.8	4.6	+4.3%	96	111	-13.5%
	Fond du Lac	210,000	190,000	+10.5%	121	117	+3.4%	2.2	2.5	-12.0%	62	73	-15.1%
	Green Lake	269,000	175,000	+53.7%	27	23	+17.4%	3.4	2.9	+17.2%	85	91	-6.6%
	Kewaunee	272,000	175,000	+55.4%	22	21	+4.8%	3.8	4.4	-13.6%	53	100	-47.0%
	Manitowoc	176,000	150,000	+17.3%	102	79	+29.1%	1.9	2.9	-34.5%	65	55	+18.2%
	Marinette	159,450	139,900	+14.0%	60	66	-9.1%	2.8	2.8	0.0%	59	84	-29.8%
	Menominee	NA	NA	NA	2	2	0.0%	4.2	1.5	+180.0%	46	52	-11.5%
	Oconto	209,000	208,750	+0.1%	51	62	-17.7%	3.1	2.8	+10.7%	62	77	-19.5%
	Outagamie	273,010	234,000	+16.7%	171	205	-16.6%	2.4	2.2	+9.1%	56	60	-6.7%
	Shawano	217,500	159,900	+36.0%	32	51	-37.3%	3.1	2.8	+10.7%	73	70	+4.3%
	Waupaca	195,000	173,000	+12.7%	56	62	-9.7%	2.4	2.7	-11.1%	72	85	-15.3%
	Winnebago	216,500	201,750	+7.3%	176	172	+2.3%	2.2	2.5	-12.0%	58	61	-4.9%
	Northeast Regional Total	249,645	212,000	+17.8%	1,265	1,300	-2.7%	2.7	2.7	0.0%	63	71	-11.3%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change
South Central	Columbia	296,500	241,500	+22.8%	56	88	-36.4%	2.9	3.1	-6.5%	63	82	-23.2%
	Crawford	142,000	NA	NA	13	9	+44.4%	4.3	4.3	0.0%	59	56	+5.4%
	Dane	389,900	360,000	+8.3%	786	851	-7.6%	2.7	3.3	-18.2%	65	71	-8.5%
	Dodge	219,000	209,900	+4.3%	88	105	-16.2%	2.5	2.8	-10.7%	53	69	-23.2%
	Grant	160,000	144,500	+10.7%	31	44	-29.5%	3.4	3.6	-5.6%	69	109	-36.7%
	Green	250,000	250,900	-0.4%	40	43	-7.0%	3.0	2.6	+15.4%	61	56	+8.9%
	Iowa	307,500	270,000	+13.9%	18	28	-35.7%	3.0	2.9	+3.4%	87	96	-9.4%
	Jefferson	308,668	290,000	+6.4%	103	117	-12.0%	2.7	3.3	-18.2%	59	83	-28.9%
	Lafayette	201,500	155,000	+30.0%	12	16	-25.0%	2.5	4.0	-37.5%	83	57	+45.6%
	Richland	265,000	189,000	+40.2%	11	20	-45.0%	2.9	3.3	-12.1%	115	92	+25.0%
	Rock	240,000	220,000	+9.1%	210	209	+0.5%	2.6	2.8	-7.1%	59	59	0.0%
	Sauk	300,000	219,700	+36.5%	85	86	-1.2%	2.7	3.4	-20.6%	62	62	0.0%
	South Central Regional Total	330,000	295,000	+11.9%	1,453	1,616	-10.1%	2.7	3.2	-15.6%	63	71	-11.3%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change
Southeast	Kenosha	251,305	231,901	+8.4%	196	212	-7.5%	2.1	2.7	-22.2%	58	59	-1.7%
	Milwaukee	230,000	220,000	+4.5%	1,173	1,252	-6.3%	2.2	2.8	-21.4%	56	57	-1.8%
	Ozaukee	383,000	388,000	-1.3%	123	117	+5.1%	2.8	3.3	-15.2%	84	63	+33.3%
	Racine	240,000	210,000	+14.3%	269	262	+2.7%	2.2	2.6	-15.4%	52	55	-5.5%
	Sheboygan	210,000	175,000	+20.0%	109	121	-9.9%	2.2	3.0	-26.7%	51	64	-20.3%
	Walworth	308,000	284,500	+8.3%	180	194	-7.2%	2.6	3.3	-21.2%	76	70	+8.6%
	Washington	341,500	326,000	+4.8%	182	167	+9.0%	2.4	2.9	-17.2%	57	57	0.0%
	Waukesha	425,000	360,000	+18.1%	529	559	-5.4%	2.5	2.7	-7.4%	54	58	-6.9%
Southeast Regional Total		280,000	258,000	+8.5%	2,761	2,884	-4.3%	2.3	2.8	-17.9%	58	58	0.0%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change
West	Buffalo	138,000	160,950	-14.3%	11	10	+10.0%	2.9	3.8	-23.7%	58	93	-37.6%
	Chippewa	261,000	236,615	+10.3%	67	72	-6.9%	3.0	3.5	-14.3%	64	73	-12.3%
	Dunn	292,000	180,000	+62.2%	48	39	+23.1%	2.9	3.3	-12.1%	52	75	-30.7%
	Eau Claire	261,450	231,000	+13.2%	134	141	-5.0%	2.9	3.3	-12.1%	58	71	-18.3%
	Jackson	170,000	156,000	+9.0%	17	24	-29.2%	3.3	4.3	-23.3%	66	75	-12.0%
	La Crosse	282,500	234,000	+20.7%	132	122	+8.2%	2.6	3.0	-13.3%	60	63	-4.8%
	Monroe	215,000	186,000	+15.6%	59	57	+3.5%	3.0	3.2	-6.3%	64	59	+8.5%
	Pepin	NA	NA	NA	5	5	0.0%	2.8	2.4	+16.7%	70	55	+27.3%
	Pierce	310,700	301,700	+3.0%	27	31	-12.9%	3.1	3.6	-13.9%	50	88	-43.2%
	St. Croix	327,000	308,000	+6.2%	87	92	-5.4%	3.2	3.2	0.0%	63	67	-6.0%
	Trempealeau	212,500	180,000	+18.1%	46	27	+70.4%	2.6	3.5	-25.7%	86	77	+11.7%
	Vernon	210,000	201,450	+4.2%	19	32	-40.6%	3.1	2.8	+10.7%	63	89	-29.2%
West Regional Total		267,900	235,000	+14.0%	652	652	0.0%	2.9	3.3	-12.1%	62	71	-12.7%

Statewide Median Price			Statewide Sales			Statewide Avg Days On Market		
5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change
275,000	246,000	+11.8%	7,222	7,652	-5.6%	63	73	-13.7%

Statewide Months Inventory			Statewide New Listings			Statewide Total Listings		
5/2022	5/2021	% Change	5/2022	5/2021	% Change	5/2022	5/2021	% Change
2.6	3.0	-13.3%	9,795	10,471	-6.5%	19,488	22,938	-15.0%

Price Range Stats					
Listing Price Range	Current Properties For Sale	Avg Days On Market (sold listings)	Number of Sales in Prev 12 months	Total Sales in Prev 12 Months	Months Inventory
\$0 - \$124,999	1,667	137	10,477	935,749,733	1.9
\$125,000 - \$199,999	3,589	72	23,550	3,974,263,786	1.8
\$200,000 - \$349,999	6,280	68	32,644	9,027,638,921	2.3
\$350,000 - \$499,999	4,282	79	14,508	6,084,237,823	3.5
\$500,000+	3,670	100	8,376	6,495,945,414	5.3

Months of Inventory by Broad Urban-Rural Classification		
Category	May 2022	May 2021
Metropolitan Counties Combined	2.5	2.9
Micropolitan Counties Combined	2.6	3.1
Rural Counties Combined	3.3	3.4
State Total	2.6	3.0



Wisconsin
REALTORS®
Association

Wisconsin Regional Report

Provided by the Wisconsin REALTORS® Association

Report Criteria: Reflecting YTD data through: May 2022 | State: WI | Type: Residential

Region	County	YTD Median Price			YTD Sales		
		Through 5/2022	Through 5/2021	% Change	Through 5/2022	Through 5/2021	% Change
Central	Adams	215,000	165,700	+29.8%	190	217	-12.4%
	Clark	150,000	137,500	+9.1%	112	135	-17.0%
	Juneau	167,000	174,500	-4.3%	149	150	-0.7%
	Marathon	201,900	185,000	+9.1%	523	639	-18.2%
	Marquette	210,000	182,500	+15.1%	92	88	+4.5%
	Portage	235,000	207,000	+13.5%	239	249	-4.0%
	Waushara	202,500	165,500	+22.4%	102	108	-5.6%
	Wood	168,000	140,400	+19.7%	326	349	-6.6%
Central Regional Total		195,000	170,000	+14.7%	1,733	1,935	-10.4%

Region	County	YTD Median Price			YTD Sales		
		Through 5/2022	Through 5/2021	% Change	Through 5/2022	Through 5/2021	% Change
North	Ashland	125,000	103,000	+21.4%	80	95	-15.8%
	Barron	225,000	168,350	+33.7%	256	330	-22.4%
	Bayfield	254,500	229,000	+11.1%	90	143	-37.1%
	Burnett	278,500	232,500	+19.8%	162	180	-10.0%
	Douglas	198,500	163,900	+21.1%	183	175	+4.6%
	Florence	NA	NA	NA	8	5	+60.0%
	Forest	152,500	135,000	+13.0%	40	75	-46.7%
	Iron	250,000	185,000	+35.1%	37	53	-30.2%
	Langlade	150,000	120,000	+25.0%	131	169	-22.5%
	Lincoln	155,000	165,000	-6.1%	173	189	-8.5%
	Oneida	250,000	189,000	+32.3%	236	335	-29.6%
	Polk	260,000	210,000	+23.8%	267	246	+8.5%
	Price	149,500	111,000	+34.7%	144	185	-22.2%
	Rusk	141,450	162,500	-13.0%	54	62	-12.9%
	Sawyer	271,000	225,000	+20.4%	143	151	-5.3%
	Taylor	162,000	139,950	+15.8%	75	72	+4.2%
	Vilas	375,000	274,000	+36.9%	212	239	-11.3%
	Washburn	225,000	205,000	+9.8%	104	145	-28.3%
North Regional Total		222,000	180,000	+23.3%	2,395	2,849	-15.9%

Region	County	YTD Median Price			YTD Sales		
		Through 5/2022	Through 5/2021	% Change	Through 5/2022	Through 5/2021	% Change
Northeast	Brown	270,000	230,000	+17.4%	1,185	1,251	-5.3%
	Calumet	290,000	228,450	+26.9%	217	218	-0.5%
	Door	360,500	280,000	+28.8%	236	279	-15.4%
	Fond du Lac	180,000	170,000	+5.9%	482	488	-1.2%
	Green Lake	210,000	205,000	+2.4%	101	107	-5.6%
	Kewaunee	192,000	165,000	+16.4%	89	87	+2.3%
	Manitowoc	165,000	140,000	+17.9%	382	361	+5.8%
	Marinette	153,000	141,000	+8.5%	219	251	-12.7%
	Menominee	NA	NA	NA	6	9	-33.3%
	Oconto	210,000	197,500	+6.3%	184	229	-19.7%
	Outagamie	252,763	222,900	+13.4%	772	835	-7.5%
	Shawano	159,950	153,500	+4.2%	168	182	-7.7%
	Waupaca	192,000	160,000	+20.0%	238	270	-11.9%
	Winnebago	207,500	187,000	+11.0%	775	784	-1.1%
	Northeast Regional Total	230,000	200,000	+15.0%	5,054	5,351	-5.6%

Region	County	YTD Median Price			YTD Sales		
		Through 5/2022	Through 5/2021	% Change	Through 5/2022	Through 5/2021	% Change
South Central	Columbia	270,500	225,000	+20.2%	216	301	-28.2%
	Crawford	158,000	152,000	+3.9%	65	61	+6.6%
	Dane	380,000	347,421	+9.4%	2,865	3,065	-6.5%
	Dodge	205,000	195,250	+5.0%	396	404	-2.0%
	Grant	175,000	145,000	+20.7%	153	169	-9.5%
	Green	262,750	223,500	+17.6%	154	166	-7.2%
	Iowa	246,000	247,500	-0.6%	105	107	-1.9%
	Jefferson	275,000	268,000	+2.6%	436	475	-8.2%
	Lafayette	164,000	130,000	+26.2%	52	63	-17.5%
	Richland	200,000	185,000	+8.1%	65	59	+10.2%
	Rock	206,500	195,000	+5.9%	844	910	-7.3%
	Sauk	266,000	220,000	+20.9%	313	359	-12.8%
	South Central Regional Total	311,550	280,000	+11.3%	5,664	6,139	-7.7%

Region	County	YTD Median Price			YTD Sales		
		Through 5/2022	Through 5/2021	% Change	Through 5/2022	Through 5/2021	% Change
Southeast	Kenosha	240,000	222,000	+8.1%	848	875	-3.1%
	Milwaukee	213,000	200,000	+6.5%	4,849	4,822	+0.6%
	Ozaukee	395,000	355,000	+11.3%	488	476	+2.5%
	Racine	215,000	195,000	+10.3%	1,129	1,124	+0.4%
	Sheboygan	210,000	175,500	+19.7%	485	534	-9.2%
	Walworth	299,950	270,000	+11.1%	676	719	-6.0%
	Washington	325,000	300,000	+8.3%	660	709	-6.9%
	Waukesha	396,500	360,000	+10.1%	1,853	2,034	-8.9%
Southeast Regional Total		255,000	240,000	+6.3%	10,988	11,293	-2.7%

Region	County	YTD Median Price			YTD Sales		
		Through 5/2022	Through 5/2021	% Change	Through 5/2022	Through 5/2021	% Change
West	Buffalo	146,750	154,000	-4.7%	44	49	-10.2%
	Chippewa	244,431	226,500	+7.9%	306	293	+4.4%
	Dunn	265,000	222,500	+19.1%	202	180	+12.2%
	Eau Claire	270,000	226,000	+19.5%	497	533	-6.8%
	Jackson	164,950	149,900	+10.0%	78	91	-14.3%
	La Crosse	259,900	225,000	+15.5%	515	485	+6.2%
	Monroe	215,000	178,000	+20.8%	199	216	-7.9%
	Pepin	215,000	187,500	+14.7%	27	35	-22.9%
	Pierce	270,000	270,000	0.0%	121	120	+0.8%
	St. Croix	320,000	307,000	+4.2%	341	379	-10.0%
	Trempealeau	197,250	178,000	+10.8%	122	119	+2.5%
	Vernon	179,950	177,500	+1.4%	82	133	-38.3%
West Regional Total		257,950	228,000	+13.1%	2,534	2,633	-3.8%

YTD Statewide Median Price		
Through 5/2022	Through 5/2021	% Change
254,900	230,000	+10.8%

YTD Statewide Sales		
Through 5/2022	Through 5/2021	% Change
28,368	30,200	-6.1%